Department of Management Studies

Personal Details						
Name:	SAM PAUL.B					
Designation:	Asst.Professor (OG)					
Educational Qualification:	B.E , M.B.A					
Experience:	Industrial Experience :4 years Teaching Experience :5.5 Years		4			
Area of Specialization:	Marketing and HR					
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Educational Details						
S. No	Degree	Branch/Specialization	Institution / University	Year		
1.	B.E	Electronics and communication	RG College Of Engineering	2005		
2.	M.B.A	Marketing and HR	Madras University	2009		

Professional Society Memberships

- 1. Indian Society of Technical Education: Life Member
- 2. Indian Science Congress: Annual Member

Publication Details

Journals:

- 1. Emerging trends in Digital marketing International Journal of Review and Analytical Research, special issue, Vol :4,issue :4, Pg 62-66, Aug 2018,
- 2. A study on employee morale in a private company, IJBARR, Vol : 5, Issue :4, Pg 74-79 ,Oct-Dec 2018.
- 3. International Marketing in India- Concepts, Opportunities and Challenges International Journal of Review and Analytical Research, Pg :349 356, March 2019 Issue.
- 4. Growth Of Retailing Industry In India, International Journal of Review and Analytical Research, Pg:330 337, March 2019 Issue.
- 5. Global Marketing In India- Opportunities and Challenges, Our Heritage, Vol-68-Issue-1-January-2020
- 6. Analysis of FDI inflows from selected countries using linear curve fit Pal Archs Journal of Archaeology Egypt /Egyptology Pal Archers (Scopus)

Conferences:

1. International level – Attended and Presented paper-1

NPTEL /NITTTR Online Courses:

- NPTEL Course "Speaking effectively" Topper ,2017
- 2. NPTEL Course "Marketing Management" Topper, 2019
- **3.** NPTEL Course "Design Primer" 2020
- **4.** AICTE NITTT Module 1 Orientation Towards Technical Education and Curriculum Aspects -Sep 2021
- 5. AICTE -NITTT-Module 2-Professional Ethics and Sustainability

No of FDP Participated: 2

No of Conference/Webinar/Workshop Conducted: 1

Patented Filed and Granted: 1 -An IOT Based Computer System For Efficient Health Care Data Management.